

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

OCT 23 2017

SUBMITTED BY: Ralph McBroom
TODAY'S DATE: October 16, 2017

DEPARTMENT: Purchasing

DEPARTMENT HEAD: Ralph McBroom

REQUESTED AGENDA DATE: October 23, 2017

SPECIFIC AGENDA WORDING: Consider and approve renewal of RFB 2016-611 Road Signs and Road Markers for Johnson County with Custom Products Corporation at revised pricing.

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

TIME: 5 min	ACTION ITEM: X
(Anticipated number of minutes needed to discuss item)	WORKSHOP
	CONSENT:
	EXECUTIVE:

STAFF NOTICE:

COUNTY ATTORNEY:	IT DEPARTMENT:
AUDITOR:	PURCHASING DEPARTMENT:
PERSONNEL:	PUBLIC WORKS:
BUDGET COORDINATOR:	OTHER:

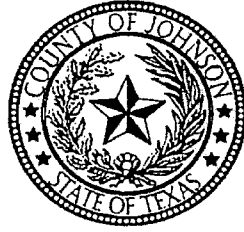
*****This Section to be completed by County Judge's Office*****

ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE _____

COURT MEMBER APPROVAL _____ Date _____

County of Johnson, Texas



Ralph McBroom, C.P.M.
Purchasing Agent
ramcbroom@johnsoncountytexas.org

Courtnei Bragg
Assistant Purchasing Agent
cbragg@johnsoncountytexas.org

October 11, 2017

Custom Products Corp
PO Box 54091
Jackson, MS 39288
gary@cpcsigns.com

RE: RFB 2016-611 Road Signs and Road Markers for Johnson County

Dear Ms. McGee,

Johnson County is interested in renewing with your company for another year at the contracted prices. I would ask that you sign below and return to pur@johnsoncountytexas.org as soon as possible.

Thank you for your time and consideration in handling this matter.

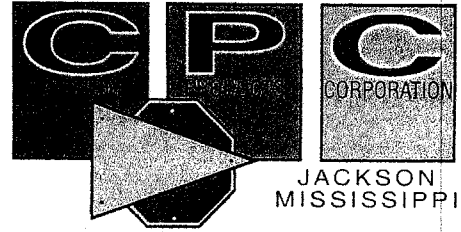
Sincerely,

Ralph McBroom
Ralph McBroom C.P.M.
Johnson County Purchasing Agent

Yes, I wish to renew: *[Signature]* Date: 10-13-17

No, I do not want to renew: _____ Date: _____

→ yes, with price redetermination acceptance. Please see attached!



Traffic Signs, Industrial Safety Signs, Utility Signs
October 13, 2017
Custom Screen Printing, Sign Supplies and Accessories

Johnson County
Purchasing Dept

RE: PRICE INCREASE REQUEST, Contract # 2016-611 "Road Signs and Road Markers"

To Whom It May Concern,

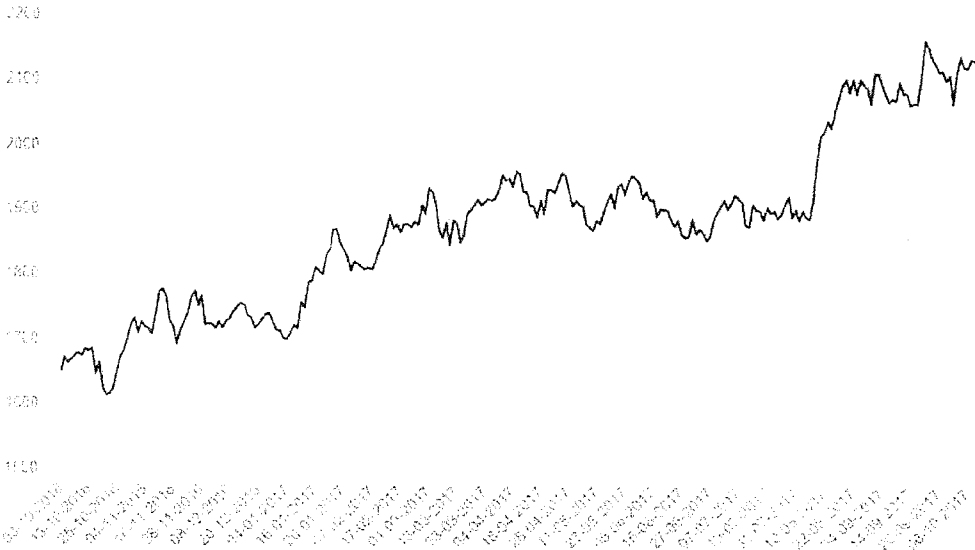
This letter is to inform you that a 29% increase is needed on the traffic signs Contract # 2016-611 for "Road Signs and Road Markers", due to raw material escalations. The price increase is based on old pricing from LME found at <https://www.lme.com> for starting period of October 3, 2016 (aluminum cost at time of opening) and new pricing as of October 13, 2017. Attached is the LME price graph showing the huge spike in aluminum since the start of the contract.

The increase would take effect upon approval by Johnson County in writing. Otherwise, CPC will need to reevaluate the current contract pricing to see if we need to be released from contract 2016-611, without penalties. Any consideration in this matter is greatly appreciated and We eagerly await your response.

If you have any questions, please feel free to contact me by phone at 888-905-5665, ext. 214 or email to Heidi@cpcsigns.com.

summary trading summary graph prices

LME ALUMINIUM HISTORICAL PRICE GRAPH



SHOW HISTORICAL DATA FOR

CUSTOM PRODUCTS CORPORATION

Post Office Box 54091/Jackson, Mississippi 39288/601-932-5854/800-367-1492/Fax 601-932-7178

Steidim Gop
[Handwritten Signature]

V. Bid Sheet

Johnson County considers delivery time to be that period elapsing from the time the individual order is placed until that order is received by the County at the specified delivery location. The delivery date indicates a guaranteed delivery to Johnson County, Texas. Failure of the bidder to meet guaranteed delivery dates or service performance could affect future County orders.

Increase Price request
10/13/17

Prices shall include all charges for freight, F.O.B. inside delivered to various Johnson County locations.

* Copy (1) color on x color background

Section A: Road Signs

HIP ↓

* One color signs on x color background

Size and Description	Road Sign Only, Engineer Grade	Road Sign Only, Prismatic Sheeting	Hardware	Estimated 12 months usage (each)	Required Delivery in days	Vendor Delivery time in days
12 inch x 18 inch	\$ 5.53 7.13	\$ 6.10 7.87	* (2) NUTS * (2) BOLTS \$ 0.86 (2 zinc washers)	90	5-10 days	5-10
12 inch x 36 inch	\$ 10.62 13.70	\$ 11.50 14.84	\$ 0.86	90	5-10 days	5-10
18 inch x 24 inch	\$ 10.62 13.70	\$ 11.50 14.84	\$ 0.86	72	5-10 days	5-10
24 inch x 24 inch	\$ 14.13 18.23	\$ 15.10 19.48	\$ 0.86	110	5-10 days	5-10
30 inch x 30 inch	\$ 20.76 26.78	\$ 23.50 30.32	\$ 0.86	75	5-10 days	5-10
30 inch x 60 inch	\$ 41.92 54.08	\$ 47.00 60.18	\$ 1.72 * (4 nuts) * (4 bolts) (4 zinc washers)	0	10-15 days	5-10
30 inch STOP SIGN	\$ 20.35 26.25	\$ 22.40 28.90	\$ 0.86	84	5-10 days	5-10
6 inch x 18 inch STREET SIGN Covered engineer grade reflective jsheeting, green	6.83 \$ w/ names 8.81	9.05 \$ w/ names 11.68	\$ 3.50 ea \$ 5 1/2" blade holder cap for round or v channel post	121	10-15 days	5-10
6 inch x 24 inch STREET SIGN Covered engineer	9.10 \$ w/ names 11.74	12.00 \$ w/ names 15.56	\$ 3.50 ea 5 1/2" blade holder.			5-10 days


* Price 1 color sign only
* add 10% add color
... on standard sizes/signs

2019 Increase
Request

HIP Hardware

grade reflective sheeting, green				99	10-15 days	5-10 days
6 inch x 36 inch STREET SIGN Covered engineer grade reflective sheeting, green	\$ 13.65 w/ names	\$ 18.09 w/ names	\$ 3.50 5 1/2" slot blade holder	4	10-15 days	5-10

↓ ↓
17.61 23.34


CUSTOM PRODUCTS CORP
P.O. BOX 54091
JACKSON, MS 39288-4091